

South Bay Community Association
Income & Expense Budget vs. Actual
July 2024 through February 2025

	Jul '24 - Feb 25	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Assessments Oper/Reserve				
4001 · Member Assessments - Regular	574,828.92	563,430.00	11,398.92	102.02%
4002 · Associate Member Fees	12,000.00	9,000.00	3,000.00	133.33%
4004 · Interest & Fees	387.13	800.00	-412.87	48.39%
Total 4000 · Assessments Oper/Reserve	587,216.05	573,230.00	13,986.05	102.44%
4100 · Facility Use Revenue				
4110 · Other Facility Rental Income				
4112 · Food & Beverage Fees	2,736.80	1,300.00	1,436.80	210.52%
4113 · Equipment Fees	1,693.70	200.00	1,493.70	846.85%
4114 · Ticket Sales Admin Fees	0.00	0.00	0.00	0.0%
4115 · Meeting Room Set-Up Fees	0.00	200.00	-200.00	0.0%
4116 · After Hours Facility Fees	2,032.75	950.00	1,082.75	213.97%
4117 · After Hours Staffing Fees	1,940.84	1,100.00	840.84	176.44%
4110 · Other Facility Rental Income - Other	47.84			
Total 4110 · Other Facility Rental Income	8,451.93	3,750.00	4,701.93	225.39%
4120 · Member				
4120.1 · Lounge Food & Beverage Revenue	11,698.90	29,750.00	-18,051.10	39.32%
4121 · AAC Revenue - Special Event	11,604.00	3,000.00	8,604.00	386.8%
4122 · Facility Rental Revenue	250.00			
Total 4120 · Member	23,552.90	32,750.00	-9,197.10	71.92%
4130 · Non Member				
4131 · Meeting Space Rental Fees				
4131.1 · PLCG Discount	-2,624.74			
4131.2 · Non-Profit Rental Discount	-1,848.00			
4131 · Meeting Space Rental Fees - Other	5,039.37	7,950.00	-2,910.63	63.39%
Total 4131 · Meeting Space Rental Fees	566.63	7,950.00	-7,383.37	7.13%
4132 · Outside Rental & Non-Profits	6,000.00	0.00	6,000.00	100.0%
Total 4130 · Non Member	6,566.63	7,950.00	-1,383.37	82.6%
4100 · Facility Use Revenue - Other	1,325.00			
Total 4100 · Facility Use Revenue	39,896.46	44,450.00	-4,553.54	89.76%
4150 · Administrative & User Fees				
4151 · Member Fees	6,000.00	4,000.00	2,000.00	150.0%
4152 · Non Member Fees	0.00	243.36	-243.36	0.0%
4153 · Reimbursed fees	1,918.05			
4150 · Administrative & User Fees - Other	126.00			
Total 4150 · Administrative & User Fees	8,044.05	4,243.36	3,800.69	189.57%
4200 · Other Income				
4201 · Interest Income	1,174.95	120.00	1,054.95	979.13%
4203 · Capital Contributions - PLA	0.00	0.00	0.00	0.0%
4204 · Club Services	818.10	0.00	818.10	100.0%
Total 4200 · Other Income	1,993.05	120.00	1,873.05	1,660.88%
4250 · Interest Income - Operations				
4251 · Reg Interest Income	1,251.77	120.00	1,131.77	1,043.14%
Total 4250 · Interest Income - Operations	1,251.77	120.00	1,131.77	1,043.14%
Total Income	638,401.38	622,163.36	16,238.02	102.61%
Gross Income	638,401.38	622,163.36	16,238.02	102.61%
Expense				
6001 · Business Licenses and Permits	4,572.00	5,400.00	-828.00	84.67%
6002 · Computer and Internet Expenses	0.00	212.00	-212.00	0.0%
6003 · Copier Lease	3,874.45	3,562.40	312.05	108.76%
6004 · Printing and Reproduction	3,899.61	3,240.00	659.61	120.36%
6005 · Permits and Fees	444.15			
6020 · Dues and Subscriptions				
6021 · CAI	300.00	275.00	25.00	109.09%
6022 · QuickBooks Payroll Services	787.70	0.00	787.70	100.0%
6023 · Port Ludlow Voice	2,400.00	2,400.00	0.00	100.0%
6024 · Internet Programs	2,090.66	1,579.36	511.30	132.37%
6025 · Newspapers	435.20	975.12	-539.92	44.63%
6020 · Dues and Subscriptions - Other	202.80			
Total 6020 · Dues and Subscriptions	6,216.36	5,229.48	986.88	118.87%
6030 · Bank Charges	552.66	120.00	432.66	460.55%
6031 · Interest Expense	0.00	0.00	0.00	0.0%
6032 · Bad Debt	0.00	0.00	0.00	0.0%
6050 · Insurance Expense				
6051 · Commercial Package	13,998.00	19,275.00	-5,277.00	72.62%
6052 · Professional Liability	0.00	0.00	0.00	0.0%
6053 · Paid Instructor GL Coverage	324.00	1,500.00	-1,176.00	21.6%
Total 6050 · Insurance Expense	14,322.00	20,775.00	-6,453.00	68.94%
6060 · Professional Fees				
6061 · Club Mgmt. Software	3,849.06	3,738.90	110.16	102.95%
6064 · IT Support	0.00	350.00	-350.00	0.0%
6065 · Accountant Fees	6,120.00	14,500.00	-8,380.00	42.21%
6067 · Legal Fees	5,712.50	8,000.00	-2,287.50	71.41%
6068 · Reserve Study	0.00	0.00	0.00	0.0%
6070 · SBCA Event Speakers	0.00	1,000.00	-1,000.00	0.0%
6060 · Professional Fees - Other	31.00			
Total 6060 · Professional Fees	15,712.56	27,588.90	-11,876.34	56.95%
6080 · Meals and Entertainment	589.00	750.00	-161.00	78.53%
6081 · Travel Expense	284.29	100.00	184.29	284.29%
6099 · Miscellaneous Expenses	16.39			
6100 · Repairs and Maintenance				
6101 · Pool				

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6102 - Pool Maintenance				
6103 - R&M Pool - Other	863.11			
6104 - Equipment Repair	0.00	1,648.00	-1,648.00	0.0%
6105 - Ecolab Pool PM Service	0.00	0.00	0.00	0.0%
6102 - Pool Maintenance - Other	823.36			
Total 6102 - Pool Maintenance	1,686.47	1,648.00	38.47	102.33%
6106 - Pool Supplies				
6107 - Testing and Maint. Equip.	137.89	280.00	-142.11	49.25%
6108 - Pool Chemicals	4,307.51	4,120.00	187.51	104.55%
Total 6106 - Pool Supplies	4,445.40	4,400.00	45.40	101.03%
Total 6101 - Pool	6,131.87	6,048.00	83.87	101.39%
6109 - R&M - Special Project	8,223.67	7,500.00	723.67	109.65%
6110 - Contract Maintenance				
6111 - Network - IT Service Contract	6,395.44	6,690.88	-295.44	95.58%
6113 - Backflow Testing	0.00	0.00	0.00	0.0%
6114 - Tight-Line Cleanout	0.00	2,300.00	-2,300.00	0.0%
6115 - Fitness Equip Service Contract	897.35	1,224.00	-326.65	73.31%
6116 - Snow Removal	0.00	1,000.00	-1,000.00	0.0%
6117 - Fire Extinguisher Service	213.24	250.00	-36.76	85.3%
6118 - Gutter & Window Cleaning Serv.	950.04	5,895.00	-4,944.96	16.12%
6119 - HVAC PM Service	2,153.64	2,163.00	-9.36	99.57%
6120 - Mat Service	1,047.72	1,020.00	27.72	102.72%
6121 - Alarm Monitoring	484.40	450.00	34.40	107.64%
6122 - Pest Control	215.82	979.20	-763.38	22.04%
Total 6110 - Contract Maintenance	12,357.65	21,972.08	-9,614.43	56.24%
6123 - Tools	70.85	100.00	-29.15	70.85%
6124 - Maint. Materials	0.00	150.00	-150.00	0.0%
6125 - Computer & Network	0.00	375.00	-375.00	0.0%
6126 - Building Maintenance				
6127 - Kitchen	49.08	400.00	-350.92	12.27%
6126 - Building Maintenance - Other	2,570.29	3,708.00	-1,137.71	69.32%
Total 6126 - Building Maintenance	2,619.37	4,108.00	-1,488.63	63.76%
6128 - Equipment Maintenance				
6129 - Equipment - General Maint.	324.37	400.00	-75.63	81.09%
6130 - Safety-Security Equipment	0.00	300.00	-300.00	0.0%
6132 - Fitness Center Equipment	-55.49	675.00	-730.49	-8.22%
Total 6128 - Equipment Maintenance	268.88	1,375.00	-1,106.12	19.56%
6134 - Landscaping and Grounds Mainten				
6136 - Landscape - Other (S. Bay Lane)	0.00	3,000.00	-3,000.00	0.0%
6137 - Trails	1,000.00	1,000.00	0.00	100.0%
6138 - Landscaping Special Projects	5,973.23	2,000.00	3,973.23	298.66%
6139 - Landscaping & Grounds Repairs	0.00	0.00	0.00	0.0%
6140 - Landscaping Monthly Service	14,685.08	14,738.40	-53.32	99.64%
Total 6134 - Landscaping and Grounds Mainten	21,658.31	20,738.40	919.91	104.44%
6143 - Tennis Court Maintenance				
6144 - Landscape Maintenance	0.00	0.00	0.00	0.0%
6145 - Tennis Court R&M	0.00	0.00	0.00	0.0%
6146 - Supplies & Equipment	0.00	0.00	0.00	0.0%
6147 - Annual Pressure Washing	0.00	0.00	0.00	0.0%
Total 6143 - Tennis Court Maintenance	0.00	0.00	0.00	0.0%
Total 6100 - Repairs and Maintenance	51,330.60	62,366.48	-11,035.88	82.31%
6149 - Contingency - Emerg. Repairs	365.49	3,000.00	-2,634.51	12.18%
6200 - Supplies				
6202 - Building Supplies				
6203 - First Aid Supplies	837.55	463.50	374.05	180.7%
6202 - Building Supplies - Other	3,254.10	1,854.00	1,400.10	175.52%
Total 6202 - Building Supplies	4,091.65	2,317.50	1,774.15	176.55%
6204 - Event Supplies				
6205 - Linens	0.00	250.00	-250.00	0.0%
6204 - Event Supplies - Other	1,540.97	1,020.00	520.97	151.08%
Total 6204 - Event Supplies	1,540.97	1,270.00	270.97	121.34%
6206 - Fuel for Equipment	278.11	300.00	-21.89	92.7%
6207 - Janitorial Supplies				
6208 - Cleaning Tools & Supplies	98.25	465.75	-367.50	21.1%
6209 - Cleaning Chemicals	1,446.27	1,449.02	-2.75	99.81%
6207 - Janitorial Supplies - Other	457.34			
Total 6207 - Janitorial Supplies	2,001.86	1,914.77	87.09	104.55%
6210 - Kitchen and Bath Supplies				
6211 - Soaps, Shampoo, Lotion	581.47	414.00	167.47	140.45%
6212 - Kitchen Paper Supplies	258.85	203.00	55.85	127.51%
6213 - Bathroom Paper Goods	2,012.30	1,050.00	962.30	191.65%
Total 6210 - Kitchen and Bath Supplies	2,852.62	1,667.00	1,185.62	171.12%
6214 - Member Consumables				
6215 - Annual Meeting	3,625.00	3,000.00	625.00	120.83%
6216 - Member Socials	0.00	800.00	-800.00	0.0%
6217 - AAC - Special Events Expense	10,637.02	3,360.00	7,277.02	316.58%
6218 - F&B				
6219 - F&B - Consumable Bay Club Ops	2,649.32	2,898.00	-248.68	91.42%
6219.1 - Lounge - Garnish & Mixers	88.35	666.68	-578.33	13.25%
6219.2 - Lounge - Beverage Expense	7,737.19	8,860.12	-1,122.93	87.33%
6219.3 - Lounge Food Expense	3,150.00	4,102.28	-952.28	76.79%
6220 - Supplies	1,858.23	1,656.00	202.23	112.21%
Total 6218 - F&B	15,483.09	18,183.08	-2,699.99	85.15%
Total 6214 - Member Consumables	29,745.11	25,343.08	4,402.03	117.37%

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6221 · Office Supplies	814.59	2,932.28	-2,117.69	27.78%
6222 · Postage	576.51	2,250.00	-1,673.49	25.62%
6200 · Supplies - Other	22.13			
Total 6200 · Supplies	41,923.55	37,994.63	3,928.92	110.34%
6300 · Payroll Expenses Wages				
6301 · Salary				
6301.1 · F&B	8,149.80	13,986.51	-5,836.71	58.27%
6301 · Salary - Other	219,716.74	214,548.92	5,167.82	102.41%
Total 6301 · Salary	227,866.54	228,535.43	-668.89	99.71%
6310 · Emp Bonus / Merit				
6312 · Bonus	4,500.00			
Total 6310 · Emp Bonus / Merit	4,500.00			
6300 · Payroll Expenses Wages - Other	0.00			
Total 6300 · Payroll Expenses Wages	232,366.54	228,535.43	3,831.11	101.68%
6320 · Employee Benefit Expense				
6321 · Health Insurance				
6322 · Health Insurance Reimbursement	-3,631.09	-3,483.98	-147.11	104.22%
6321 · Health Insurance - Other	25,890.91	19,875.36	6,015.55	130.27%
Total 6321 · Health Insurance	22,259.82	16,391.38	5,868.44	135.8%
Total 6320 · Employee Benefit Expense	22,259.82	16,391.38	5,868.44	135.8%
6330 · Payroll Tax Expense				
6331 · Social Security Company Paid	14,181.59	15,728.33	-1,546.74	90.17%
6332 · Medicare Company Paid	3,316.67	3,313.75	2.92	100.09%
6333 · Federal Unemployment	404.56	982.70	-578.14	41.17%
6334 · State Unemployment	2,144.98	3,269.41	-1,124.43	65.61%
6335 · WA - Paid Fam Leave Co.	1,308.68	1,211.25	97.43	108.04%
6337 · Labor & Industry	1,317.74	1,147.01	170.73	114.89%
6330 · Payroll Tax Expense - Other	511.17			
Total 6330 · Payroll Tax Expense	23,185.39	25,652.45	-2,467.06	90.38%
6340 · Accrued Payroll Expense	0.00	0.00	0.00	0.0%
6360 · Employee & Hiring Expenses				
6361 · Uniforms & Name Badges	124.50	50.00	74.50	249.0%
6362 · Screening Expense	183.46	400.00	-216.54	45.87%
6363 · Advertising	338.98	1,000.00	-661.02	33.9%
Total 6360 · Employee & Hiring Expenses	646.94	1,450.00	-803.06	44.62%
6370 · Employee Education	0.00	750.00	-750.00	0.0%
6371 · Continuing Education	1,104.00	500.00	604.00	220.8%
6600 · Utilities				
6601 · Internet Expense	1,210.90	913.92	296.98	132.5%
6602 · Cable	1,210.97	913.92	297.05	132.5%
6604 · Electricity				
6605 · Elec. kWh Consumed	25,230.19	29,700.00	-4,469.81	84.95%
6606 · Base Charge	860.41	832.00	28.41	103.42%
6607 · Demand Charge	5,176.81	4,975.00	201.81	104.06%
Total 6604 · Electricity	31,267.41	35,507.00	-4,239.59	88.06%
6608 · Garbage	1,704.72	1,680.00	24.72	101.47%
6609 · Propane	1,124.26	750.00	374.26	149.9%
6611 · Telephone	3,105.32	3,386.40	-281.08	91.7%
6612 · Sewer & Water				
6112.1 · Base Rate & Surcharge	1,536.60	1,232.00	304.60	124.72%
6610 · Sewer	2,698.20	1,668.16	1,030.04	161.75%
6613 · Water	1,264.02	3,537.04	-2,273.02	35.74%
Total 6612 · Sewer & Water	5,498.82	6,437.20	-938.38	85.42%
Total 6600 · Utilities	45,122.40	49,588.44	-4,466.04	90.99%
6800 · Taxes				
6804 · Property Taxes	23.50	23.50	0.00	100.0%
Total 6800 · Taxes	23.50	23.50	0.00	100.0%
6950 · Capital Improvement / Maint.	0.00	0.00	0.00	0.0%
6951 · Monthly Reserve Account Payment				
6953 · Budgeted Mo. Contribution	90,813.36	90,813.36	0.00	100.0%
6954 · Capital Contribution Fees	0.00	0.00	0.00	0.0%
Total 6951 · Monthly Reserve Account Payment	90,813.36	90,813.36	0.00	100.0%
6966 · Bank Service Charges	65.99			
Total Expense	559,691.05	584,043.45	-24,352.40	95.83%
Net Ordinary Income	78,710.33	38,119.91	40,590.42	206.48%
Other Income/Expense				
Other Income				
7000 · Interest Income				
7001 · Reserve fund interest	1,336.24	560.00	776.24	238.61%
7000 · Interest Income - Other	217.73	172.00	45.73	126.59%
Total 7000 · Interest Income	1,553.97	732.00	821.97	212.29%
7900 · Monthly Deposits to Reserves				
7902 · Monthly Regular Deposit	90,813.36	90,813.36	0.00	100.0%
Total 7900 · Monthly Deposits to Reserves	90,813.36	90,813.36	0.00	100.0%
7920 · Capital Improvement Deposits	0.00	0.00	0.00	0.0%
Total Other Income	92,367.33	91,545.36	821.97	100.9%
Other Expense				
8000 · Reserve Expenses				
8003 · Reserve Item Expense	73,878.95	53,700.00	20,178.95	137.58%
Total 8000 · Reserve Expenses	73,878.95	53,700.00	20,178.95	137.58%
Total Other Expense	73,878.95	53,700.00	20,178.95	137.58%
Net Other Income	18,488.38	37,845.36	-19,356.98	48.85%
Net Income	97,198.71	75,965.27	21,233.44	127.95%